

**IT'S ALL ABOUT SERVICE ...**

[www.schmeckthal-gruppe.de](http://www.schmeckthal-gruppe.de)

**NW**  
**LAT & SGF**

## The Schmeckthal Group

- technical wholesaler and service provider
- sites in Wiesbaden/Mainz-Kastel and Wirges
- representative in Luxembourg
- 50 years of know-how in the 3rd generation
- a competent team of engineers, technicians and businessmen

**NW**  **NORDWEST**



## **Wälzlager-Vertrieb Wiesbaden GmbH**

- wholesaler in bearing technology since over 50 years
- originating from a former FAG representation
- a family-owned business run by the owners
- new facilities in Mainz-Kastel in 1990
- portfolio enhancement to become a system supplier
- partner of “NORDWEST Handel AG“



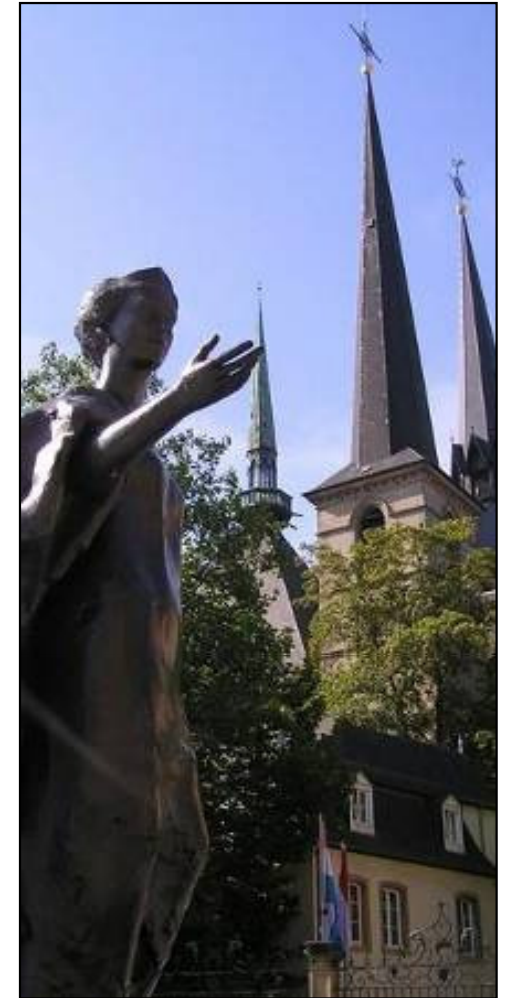
## LAT & SGF GmbH

- a technical trading firm for more than 30 years with its site located in Wirges in the Westerwald
- in 2003 tie-up of LAT in Koblenz and SGF in Wirges
- merger with TEGROL (Limburg) and subsequently creation of new facilities in Wirges in 2007
- member of the VTH



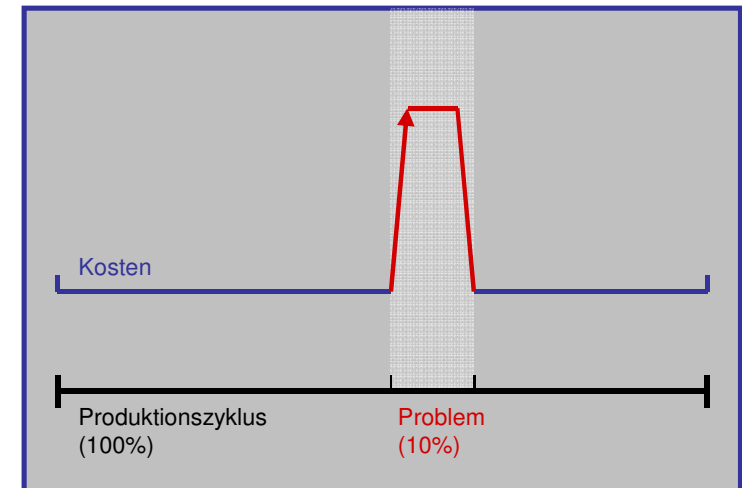
## Luxembourg

- representative of the Schmeckthal Group since 2006
- 37 years of experience in tyre manufacturing and in the metalworking industry
- multi-lingual communications (Luxemburgish, French, English, German)



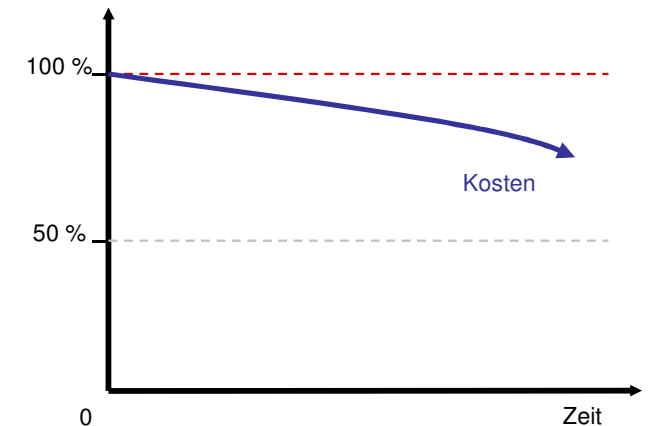
## The 1st difference

- problem solvers
- 7 x 24h emergency service
- always reachable – not a call-center, but rather real technical specialists
- own courier service
- competent assistance by engineers and qualified specialists



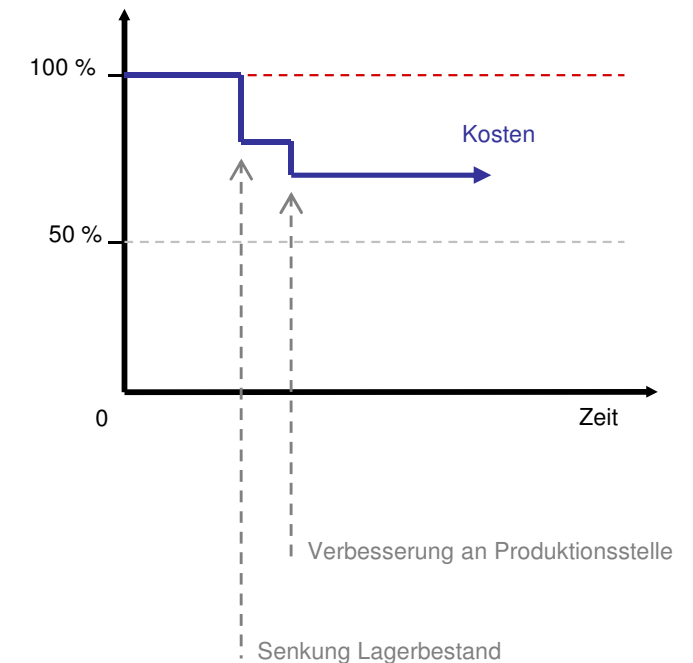
## The 2nd difference

- analysis of requirements and potential cost reductions
- superior quality offerings for key functionalities
- adapted quality for secondary functionalities
- preventive maintenance and repair works
- prophylactic analysis of problems and scientific research on possible cause-effects



## The 3rd difference

- assistance and upfront analysis
- reduction of inventories
- optimisation of logistics
- improvements in production
- reasonable and efficient approaches
- holistic concepts





## The 4th difference

- technical innovations through in-house development works
- special tooling, such as our cotter release mechanism
- innovation award of the VTH in 2009 for this tool
- legal protection of registered design granted



## The portfolio

### Products

- bearing technology
- linear technology
- drive technology
- personal protection
- industrial supplies

### Services

- 24h emergency service
- training / seminars
- cost reduction analysis
- tooling service
- technical support



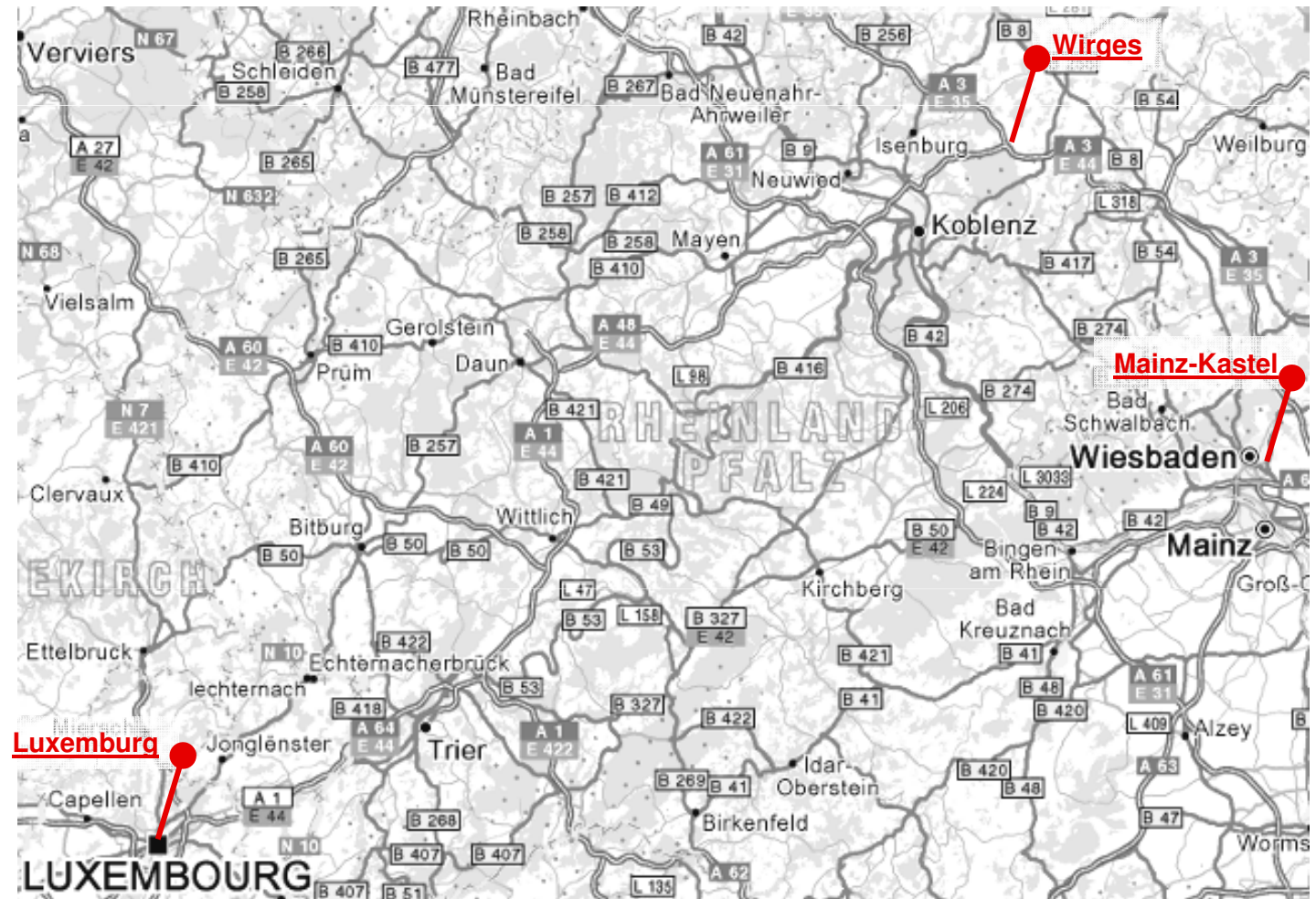
## The “Nothing-to-worry-about” package

- deliveries within agreed-upon time frames
- global material procurement
- on-time provision of goods
- avoidance of stock and production disruptions
- reduction of operation costs



## A reliable partner in:

- Mainz-Kastel
- Wirges
- Luxembourg



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**WWW**  
**LAT & SGF**

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